Sales Analyst

Study2020 Consulting Inc

Job ID
50156

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LOCATION	DATE POSTED	EXPIRY DATE
#520-700 West Pender Street, Vancouver, BC V6C 1G8, Canada, Vancouver, BC | British Columbia	14-05-2026	10-11-2026

TYPE OF JOB	SALARY	MIN. EXPERIENCE	MIN. EDUCATION
Full Time	CAD $45.00 to $47.00 per hour (to be negotiated, may depend on experience)	2 years to less than 3 years	Bachelor's degree

Job Details

Employer: Study2020 Consulting Inc.

Location: #520-700 West Pender Street, Vancouver, BC V6C 1G8, Canada

Position: Sales Analyst

Available Position: 1

Type of Employment: Full-time, Permanent

Working hours: 30 ~ 40 hours per week

Wage: $45.00 to $47.00 per hour (to be negotiated, may depend on experience)

Benefit:

Dental, Health Care and Vision Care plan

Please send your resume with a cover letter to study2020.job@gmail.com; however, only selected candidates will be contacted for an interview.

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Duties but are not limited to the following:

Collect, organize, and analyze sales data to identify trends, performance metrics, and areas for improvement.

Develop sales forecasts and projections based on historical data, market trends, and economic conditions.

Prepare detailed reports and dashboards to present sales performance metrics to management and stakeholders.

Conduct research to understand market conditions, customer behavior, and competitive positioning to guide sales strategies.

Evaluate pricing strategies and recommend adjustments to maximize profitability and market share.

Maintain and update Customer Relationship Management (CRM) systems to ensure accurate tracking of sales activities and customer interactions.

Assist in developing sales strategies and business plans by providing data-driven insights and recommendations.

Track and monitor key performance indicators (KPIs) for the sales team to ensure alignment with organizational goals.

Collaborate with marketing, finance, and operations teams to align sales activities with overall business objectives.

Provide training and insights to sales teams regarding data interpretation and effective use of analytics tools to improve performance.

Qualifications:

A bachelor's degree in economics, commerce, business administration or public administration is required.

Several years of relevant experience is required.

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